Marketing Update Route 543 Bravo!

# BRAVO

Less stop. More go.

# What would you say to faster bus service?



## What would you say to less stop, more go?



Less stop. More go.





#### Less stop. More go.

### **Marketing Goals**

- Create awareness and positive perception
- Develop brand differentiation
- Retain and increase ridership

### **Target Audiences**

- Existing riders on Route 43 and parallel lines
- New riders workers, residents, students, and tourists
- Diverse communities Hispanic, Vietnamese
- Corridor employers, schools, and retail businesses



Less stop. More go.

# **Marketing Strategies**

- Service awareness and branding
  - Teaser (April May 2013)
  - Launch (May June 2013)
  - On-going (post June 2013)
- Targeted multi-media, multilingual campaign
- Outreach
  - Partnerships
  - Transit Ambassadors June 10<sup>th</sup>
  - Ribbon Cutting Ceremony 6:30 a.m. June 10<sup>th</sup> Fullerton Transportation Center

### **Bus Shelters**

Bravo!

Speed up your ride

octa.net/Bravo

Less stop. More go.

Teaser campaign

#### Launch campaign

**RIDE FREE JUNE 10, 11, 12!** 

ROUTE HARBOR BOULEVARD NEW, FASTER 543BUS SERVICE! BEGINS JUNE 10TH



octa.net/Bray

Speed up your ride

#### Ongoing campaign









Speed up your ride Have your pass or exact cash before you board

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# **Ongoing Campaign**



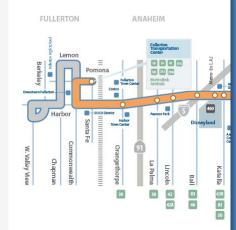
Map & Timetable





#### ZIP DOWN Harbor Blvd.

Wolf organic beard, vegan vinyl chambray aesthetic food truck viral quinoa mustache helvetica freegan. Gluten-free messenger bag yr, williamsburg cred iphone fixie wes anderson terry richardson. High life banksy whatever VHS aesthetic yr. Next level fap carles, shoreditch etsy dreamcatcher williamsburg farm-to-table skateboard chambray jean shorts fanny pack terry richardson food truck aesthetic. Mustache 3 wolf moon twee high life dreamcatcher carles. Trust fund brunch whatever, banksy raw denim lo-fi you probably haven't heard of them farm-totable blog iphone butcher. Mcsweeney's art party



43

#### SAME ROUTE. SAME STOPS.

Wolf organic beard, vegan vinyl chambray aesthetic food truck viral quinoa mustache helvetica freegan. Gluten-free messenger bag yr, williamsburg cred iphone fixie wes anderson terry richardson.