

#### Bus Outreach Marketing Programs | April 19, 2016





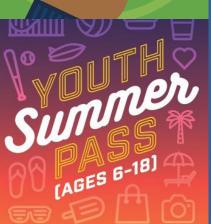








ANGELS EXPRESS BUS



# ANGELS EXPRESS BUS



- Over 60K Angels fans within reach of Goldenwest Transportation Center
- Create buzz. Encourage trial use.
- Angels Partnership for maximum exposure to fans
- Campaign featuring print and online channels and grassroot outreach





Bus wrap

NTTDS://WWW.GTODBOX.COM/S/IVY9/TYXTCMWGY3/UCIA AngelsEXDE From Goldenwest Transportation Center in Huntington Beach,





ANGELS EXPRESS BUS

AngelsExpressBus.com

**Transit Center banners** 

Direct mail

# ROUTE BIAVID! 560 LONG BEACH > SANTA ANA

- Introduce the latest limited stop bus route between Long Beach and Santa Ana.
- Build anticipation and engagement for the destinations riders can reach faster along the route.
- Create a seamless transition between teaser campaign and launch.
- Touch on ethnic component of the route (Hispanic and Vietnamese)







Route Guide



# **Ethnic Outreach**

- Engage Hispanic and Vietnamese communities
- Develop in-language outreach to encourage bus ridership.
- Educate ethnic markets on safety and the ease of use of OC BUS.
- Bring marketing down to the neighborhood level through community vans and local events.





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#### **Key Tactics**

- Community Guides
- Community vans
- In-language website and videos
- Social media campaign

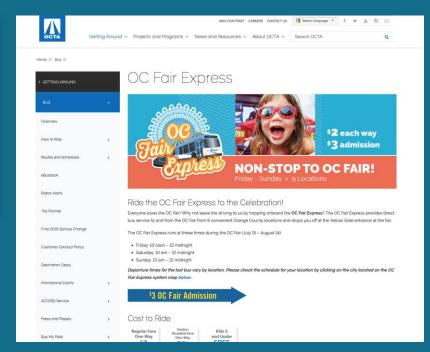


- Continue to build awareness and use of this successful direct bus service.
- Engage customers with special VIP fair package.
- Wide range of exposure through print, bus advertising, station signage and social media.
- Promote the use of the new OC Bus mobile app.





**Bus Wrap** 



Website



- Promote the purchase of the Youth Summer Pass and the savings during the summer.
- Address the social sharing mindset of our target audience through apps such as Snapchat.
- Target parents and youth. A Youth Summer Pass let's kids avoid "the parent factor" and provide freedom to hang out with friends. It also gives parents the freedom to escape being the taxi service.



Interior cards

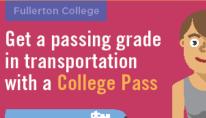


Event flyers



**OCBUS** 

**ELIMINATE THE** 







**Just \$46** 

starting the day you activate your pass.

pass has you covered







#### **How it Works**



You can use exact change or buy a pass to save you time and money. Check your school for college

Ride: Kick back and enjoy the ride. Catch up on homework or start a new book—the possibilities are endless!

#### Planning your trip has never been easier!





















# Go Mobile!

- Engage riders on 700 Express Routes and encourage enrollment for beta testing.
- Launch for OC Fair Express.
- Full roll-out later in 2016.
- Promote the convenience of having the ability to pay and ride in the palm of one's hand.



Interior cards



active pass on your phone to the driver when boarding. Beta testing begins late April on Express Routes 701, 721, and 794 only. Help us launch the future by signing up

> All OC Bus Beta testers will be entered to win a FREE 30-DAY PASS on the mobile app.



More info at OCbus.com/beta



OC Bus is looking for beta testers for our new mobile ticketing app.



More info at ocbus.com/mobile



Go Mobilel

#### We're putting pass sales in the palm of your hand.

Launching the future of OC Bus pass sales requires some help from our customers. We are hoping you'll take part in this new way of paying for your ride!

OC Bus is rolling out our new mobile pass app that will make it easy for you to purchase a single ride, a day pass or 30-day passes from your smart phone. This will eliminate the need for a paper pass. You'll simply flash your active pass on your phone to the driver when boarding.

Beta testing begins late April on Express Routes 701, 721, and 794 only.

Please help us launch the future by signing up at ocbus.com/mobile.

All OC Bus Mobile App Beta testers will be entered to win a FREE 30-DAY PASS on the mobile app.

More info at ocbus.com/mobile





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Overview

Mobile Ticketing

Another Section

Another Section

#### Hydrogen Fuel Cell Electric Bus



One giant leap forward in the future of transportation technology. Hydrogen and fuel cell.



When your world revolves around moving people, we believe there's an obligation to improve how this movement affects the world. At the Orange County Transportation Authority (OCTA) we take this mandate seriously and are building a sustainable transportation future. It is an effort that includes testing nextgeneration technologies and fuels such as this Hydrogen Fuel Electric Bus. We are proud to have it on the road in Orange County to protect our environment. It is part of a very clear path we are taking to provide residents with greener ways to get where they are going.



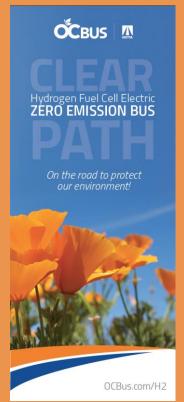
"Putting this bus on the road is one way we're working to provide residents with greener ways to get where they are going."

Darrell Johnson, OCTA CEO

#### The basics behind fuel cell technology

Unlike buses today, which run on fossil fuels, a hydrogen cell bus is powered by two of Earth's most common basic components (oxygen and hydrogen). A fuel cell combines hydrogen and oxygen to produce electricity, heat, and water. Fuel cells are often compared to batteries. Both convert the energy produced by a chemical reaction into usable electric power. However, the fuel cell will







Brochure

Website









#### **OCTA**

Published by Jacqueline Hernandez [?] · 2 hrs · 🚱

Join OCTA in celebrating Earth Day every day by choosing planet-friendly ways to travel OC by bike, bus, train, carpool or vanpool. When you leave your car at home – even once in a while – we all breathe a little easier.





# CCBUS