



Agreement for the Purchase of ACCESS Paratransit Buses

Background

- Operate 248 paratransit cutaway buses
- Useful life of seven years/200,000 miles
- 132 due for replacement
- Average mileage of 235,000
- Request for Proposals released
November 11, 2014

Procurement

- Two firms submitted proposals
- A-Z Bus Sales, Inc. (A-Z) proposed a Glaval Paratransit Bus (Glaval)
- Creative Bus Sales, Inc. (CBS) proposed three buses
 - Champion Bus Challenger (Champion)
 - Eldorado National Aerotech (Eldorado)
 - Startrans Senator II (Smartrans)

Proposal Evaluation Criteria

Criteria	A-Z (Glaval)	CBS (Champion)	CBS (Eldorado)	CBS (Startrans)
Qualifications of Firm (20%)	16.4	16	16	16
Technical (40%)	33.6	28.8	8	32.8
Cost (40%)	38.4	39.2	39.2	40
Overall Score	88.4	84	63.2	88.8

Cost Comparison

Criteria	A-Z (Glaval)	CBS (Startrans)
Qualifications of Firm (20%)	16.4	16
Technical (40%)	33.6	32.8
Cost (40%)	38.4	40
Overall Score	88.4	88.8

Total Price	\$18,624,489	\$17,885,257
Difference (for Initial and Option Lot)	\$739,232	
Difference (for Initial Lot Only)	\$609,845	

Staff Recommendation

- Award agreement for the purchase of 132 cutaway buses to CBS in the amount of \$14,990,560, with an option to purchase 25 additional buses
- Amend the Fiscal Year (FY) 2014-15 budget by \$1,625,560 to accommodate the cost of 33 buses originally planned to be purchased in FY 2015-16