91 Express Lanes 2011 Customer Satisfaction Survey



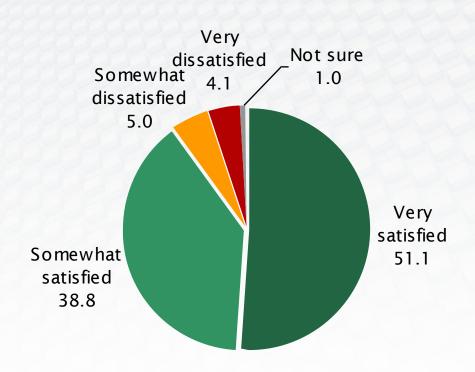
Purpose of Study

- Profile travel behavior on 91 Express Lanes
- Identify importance of performance standards
- Measure satisfaction with 91 Express Lanes
 - Overall
 - Regarding specific performance standards
- Measure perceptions of OCTA's management of lanes
- Identify customers' exposure to OCTA's communications and preferences for receiving information

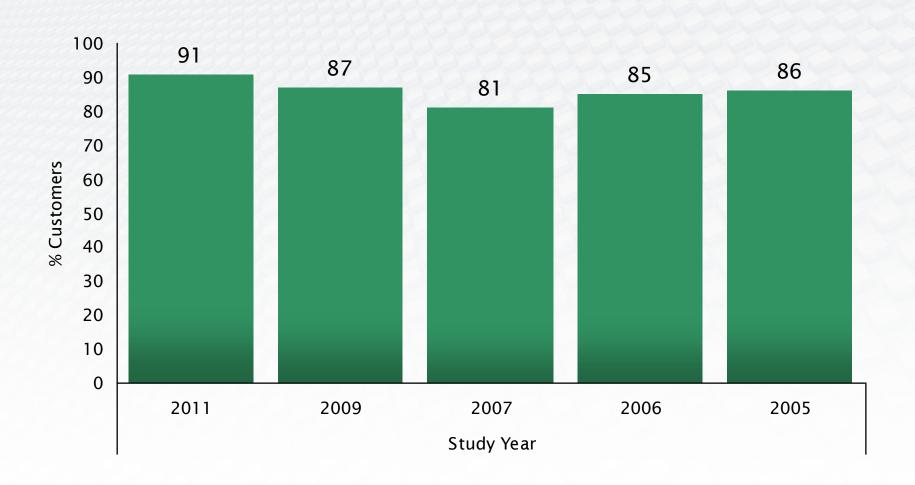
Methodology of Study

- Mixed-method design
 - Web survey with email invitation
 - 15-minute telephone survey
- **1,000** customers
 - o 630 web
 - o 370 phone
- Conducted Sept 19th to Sept 26th, 2011
- Overall margin of error: ± 3.07%

Overall Customer Satisfaction



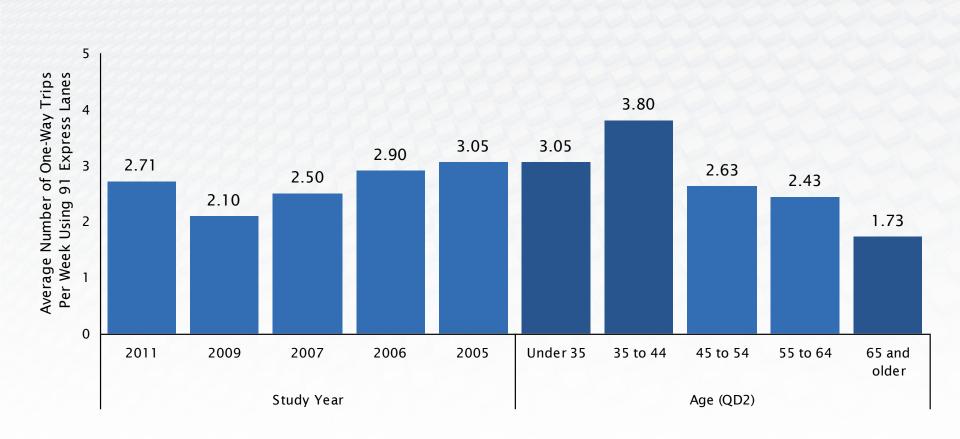
Customer Satisfaction by Year



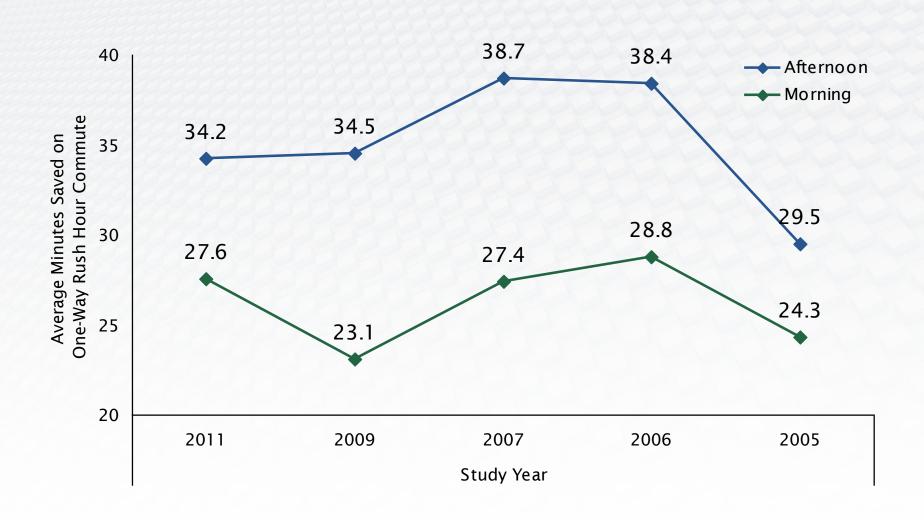
Satisfaction by Years & Usage



Average One-Way Trips



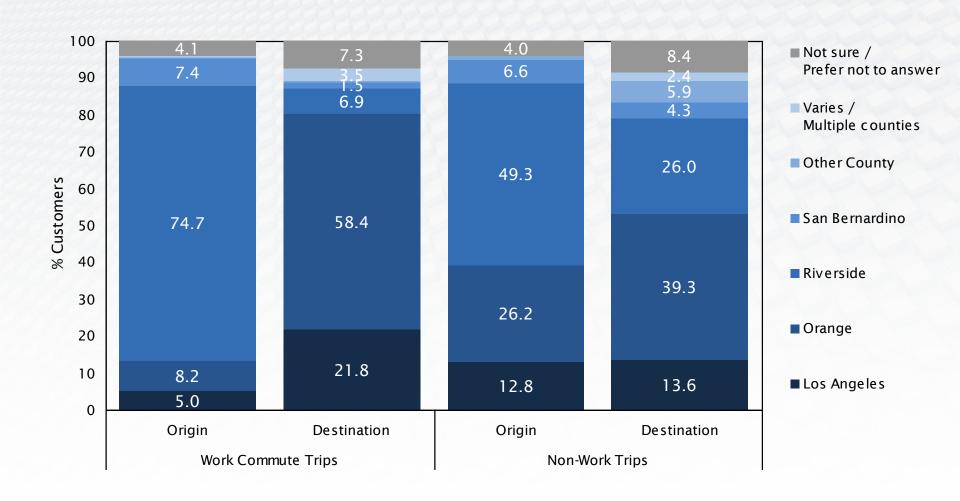
Minutes Saved on One-Way Commute



Express Lanes Usage



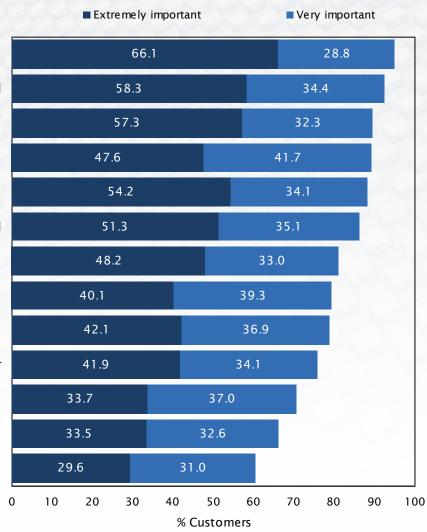
Origin & Destination



Importance of Performance Standards

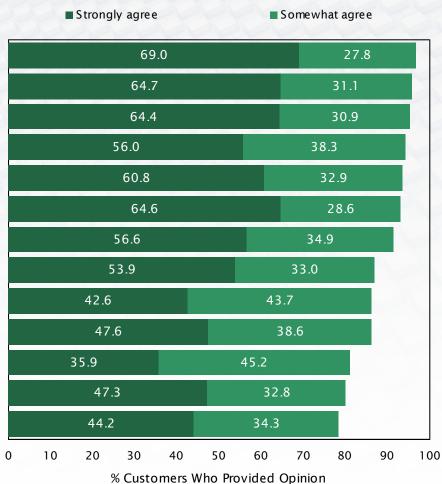
You save time when using the 91 Express Lanes The 91 Express Lanes is a fast way to travel Your billing statements are accurate 91 Express Lanes toll road is well maintained, in good condition It's less stressful when using the 91 Express Lanes The 91 Express Lanes is a safe way to travel Convenience received from 91 Express Lanes is worth the cost Can reliably estimate travel times when using 91 Express Lanes You are treated professionally by customer service If you have issue, customer service responds in a timely manner Easy to get in touch with customer service representative Less wear and tear on your vehicle using 91 Express Lanes The tolls you pay are used to help improve the 91 Freeway

Q21i Q21eQ21g Q21hQ21k Q21f Q21j Q21bQ21dQ21m Q21l Q21a Q21c

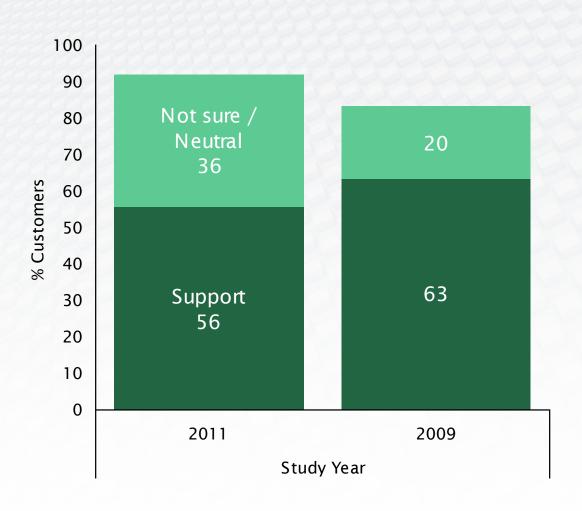


Agree with Performance Statements

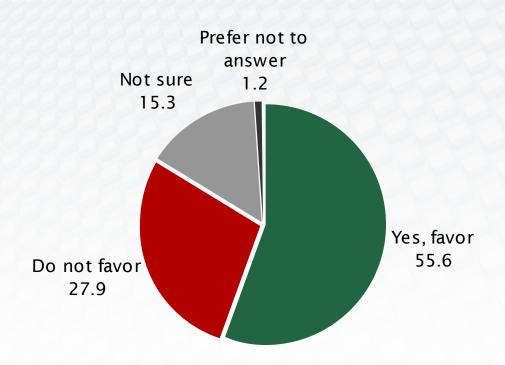
You save time when using the 91 Express Lanes [99%] The 91 Express Lanes is a fast way to travel [99%] Your billing statements are accurate [94%] 91 Express Lanes toll road is well maintained, in good condition [98%] You are treated professionally by customer service [87%] It's less stressful when using the 91 Express Lanes [98%] The 91 Express Lanes is a safe way to travel [97%] If you have issue, customer service responds in a timely manner [85%] Can reliably estimate travel times when using 91 Express Lanes [98%] Less wear and tear on your vehicle using 91 Express Lanes [93%] The tolls you pay are used to help improve the 91 Freeway [81%] Easy to get in touch with customer service representative [87%] Convenience received from 91 Express Lanes is worth the cost [98%]



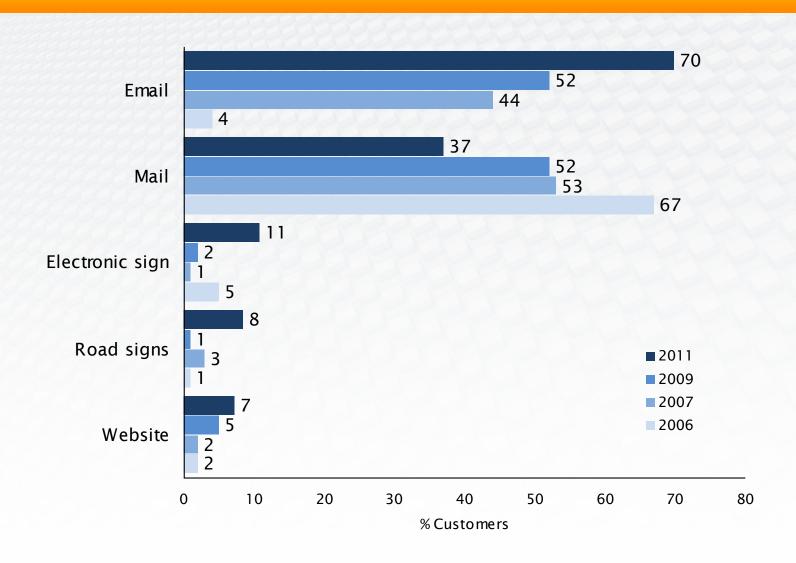
Support for Direct Connect to SR-241



Setting Toll to Promote Free-Flow



Preference for Receiving Information



Key Findings & Conclusions

- High levels of customer satisfaction
 - Satisfaction is also highest for the standards that customers care about most
- Customers care most that the lanes save time, traveling fast, billing statements are accurate and road is well-maintained
- Customers are aware and have positive assessments of OCTA's management of the 91 Express Lanes

Recommendations & Opportunities

- Stay the Course
- Improve perceived value
- Complete SR-91 to I-15 extension
- Complete SR-91 to SR-241 connection
- Improve accessibility of customer service representatives
- Develop programs targeted to high-frequency users