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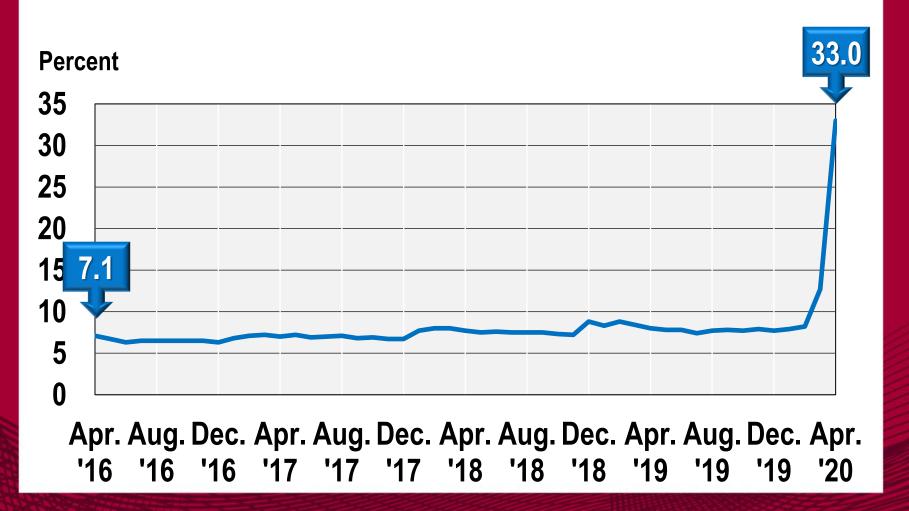
U.S. Employment

Percentage Change

Sector	2007-2010	2020 Jan-April
Construction	-27.7	-13.4
Manufacturing	-16.9	-10.6
Retail Trade	-6.9	-15.1
Information	-10.7	-9.6
Professional & Business	-6.8	-10.5
Education & Health	6.9	-11.1
Leisure & Hospitality	-2.9	-48.9
Total Non-Farm	-5.5	-14.3



Personal Savings Rate



2020 U.S. Retail Sales

Percentage Change

Sector	Jan - March	Jan - April
Food Services	-30.0	-50.6
Motor Vehicles	-26.0	-35.1
Gas Stations	-18.9	-42.3
Furniture	-21.2	-67.4
Electronics	-12.2	-65.4
Clothing	-50.2	-89.5
Non-store Retailers	6.2	15.1
Total Retail	-8.7	-23.7



Impact of COVID-19 on Employees

- Compensation
- Unemployment Insurance
- Federal Assistance



Compensation Losses (\$ Billions)

Manufacturing	39.7
Retail trade	33.8
Professional & Business	50.0
Educations & Health Care	51.1
Leisure & Hospitality	79.9
Other	132.7
Total	387.2



CARES Act (\$ Billions)

State Unemployment Insurance	144
Unemployment Insurance Provision	220
Recovery Rebates for Individuals	300
Total	664



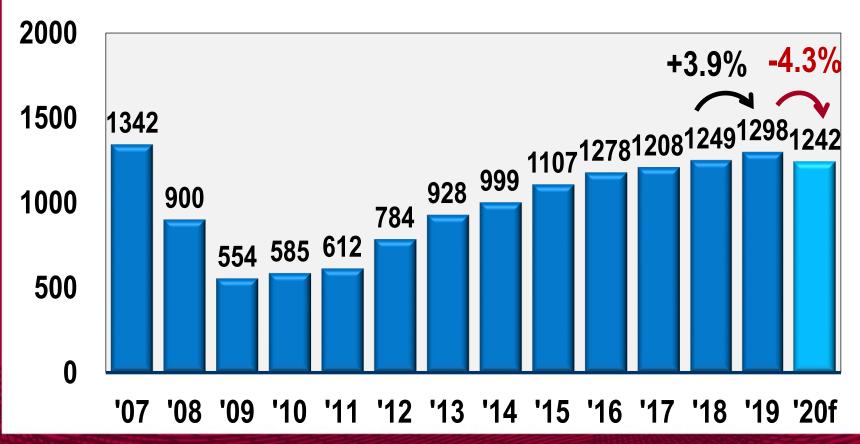
Net Effect of COVID-19 on Employees

Government Assistance	664
Compensation Losses	387
Net	277



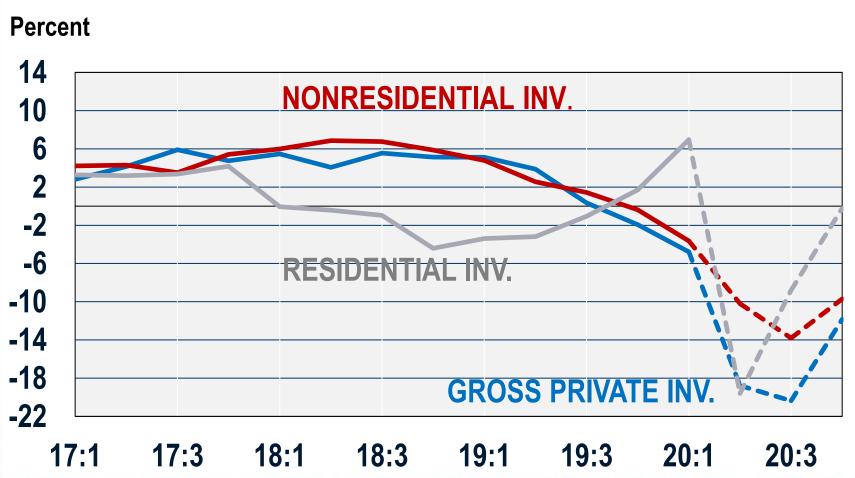
Housing Starts

Thousands of Units



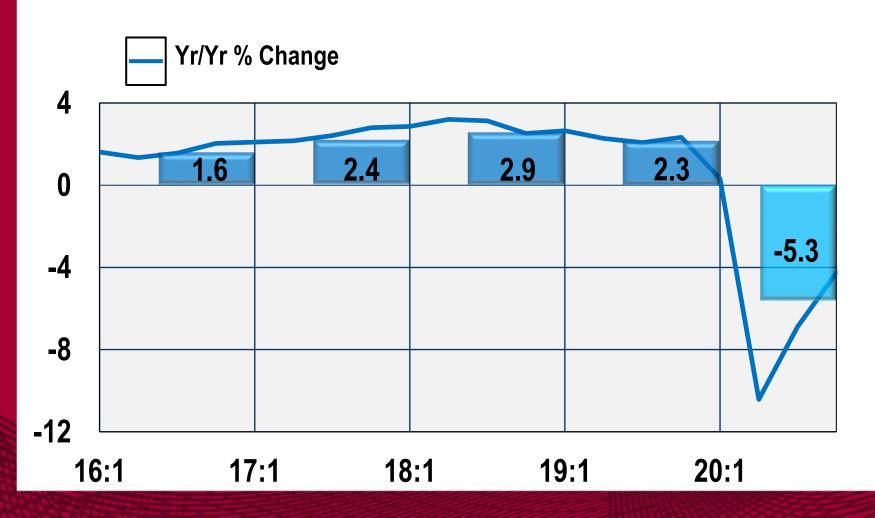


Investment Spending





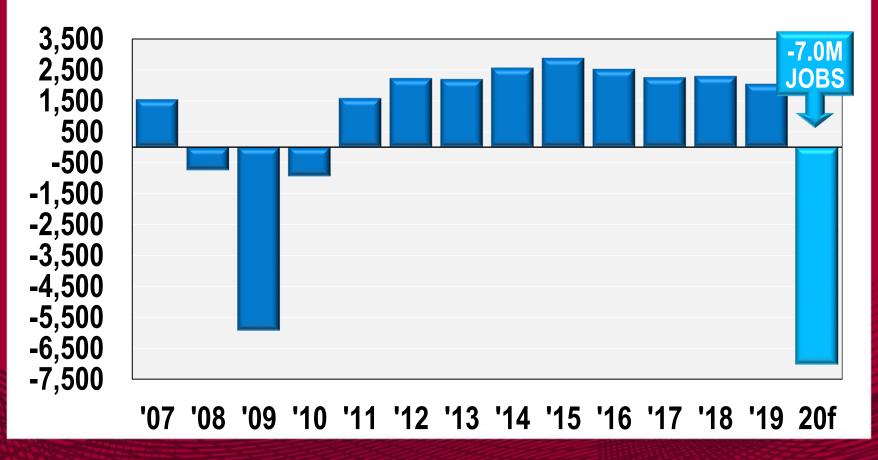
Real GDP





Change in U.S. Employment

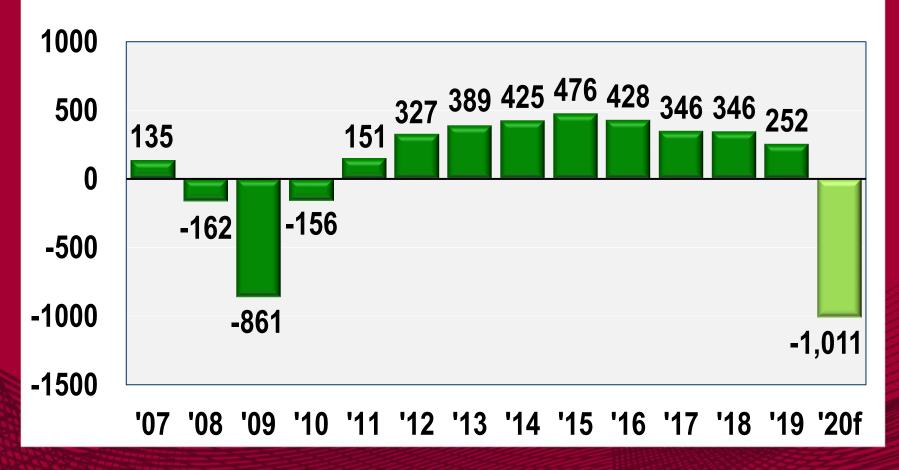
In Thousands





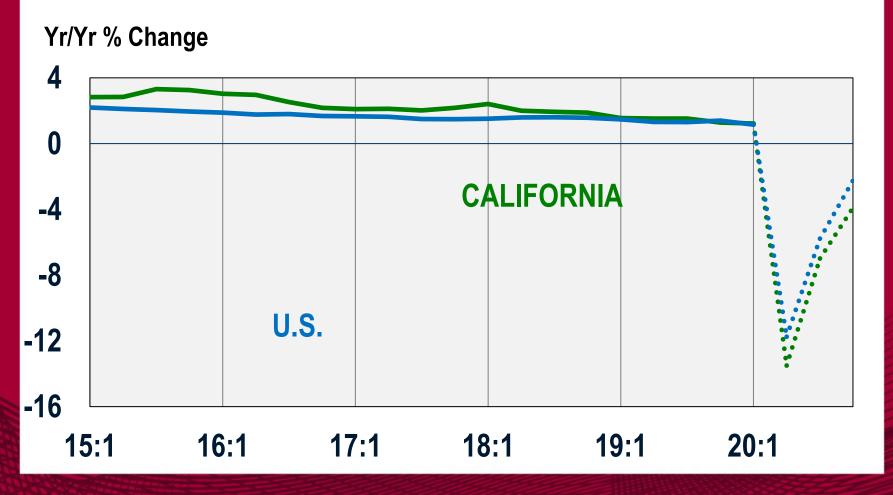
Change in California Employment

In Thousands





Payroll Employment





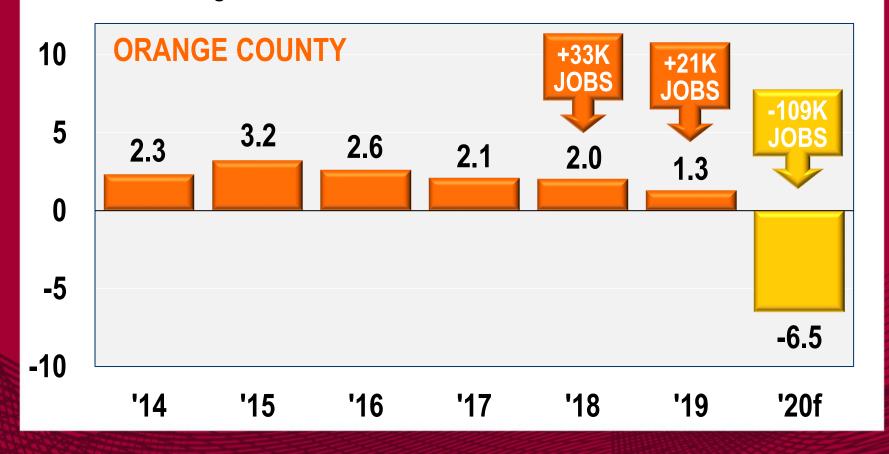
Orange County Economic Outlook





Job Growth

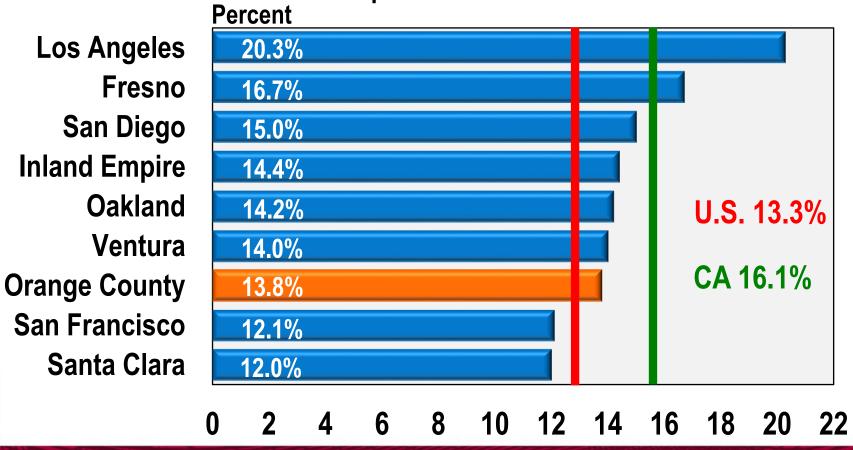
Annual % Change





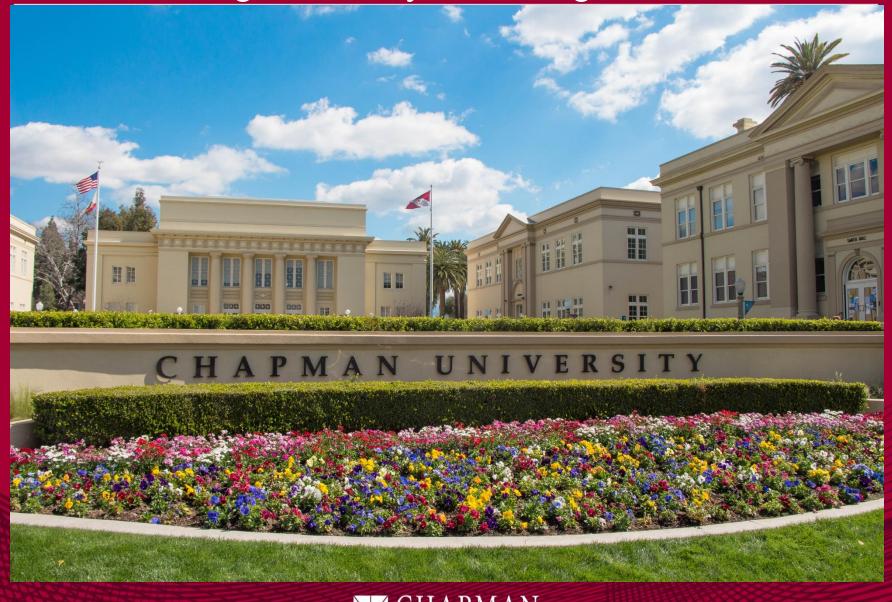
Unemployment Rate

April 2020





Orange County Housing Outlook





Unsold Inventory - Orange County

Thousands 15 12 8.1 9 6 3



'17

'18

'19

'16

0

'13

'14

'15

'20

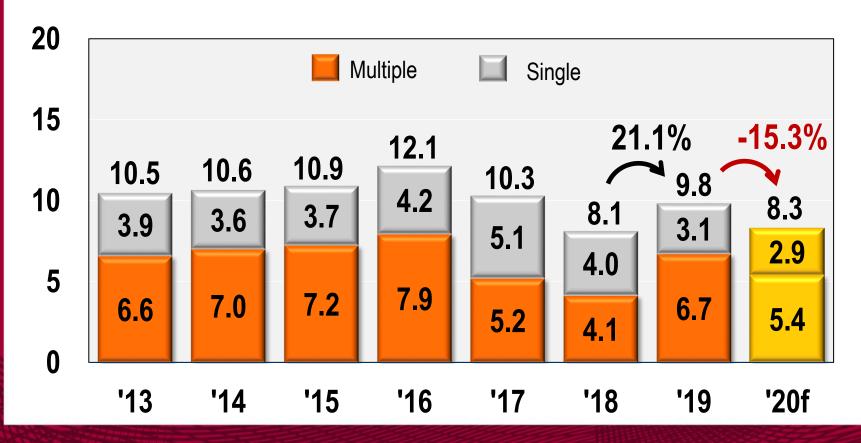
Months to sell Inventory





Residential Building Permits Orange County

Thousands of Units





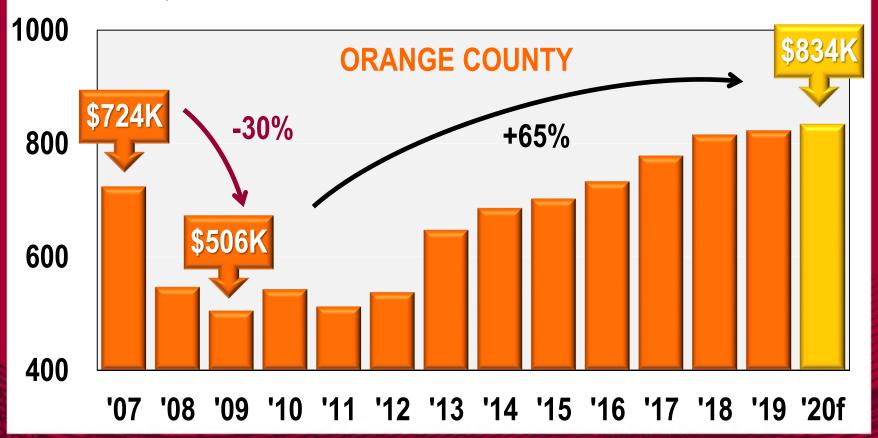
Median Single-Family Home Price

Annual % Change 20 **ORANGE COUNTY** 10 6.2 4.3 4.8 2.4 1.4 0.9 0 20 **CALIFORNIA** 10 7.0 6.3 6.0 5.6 3.7 0.4 0 '20f '15 '16 '18 '19 '17



Median Single-Family Home Price

Thousands of \$





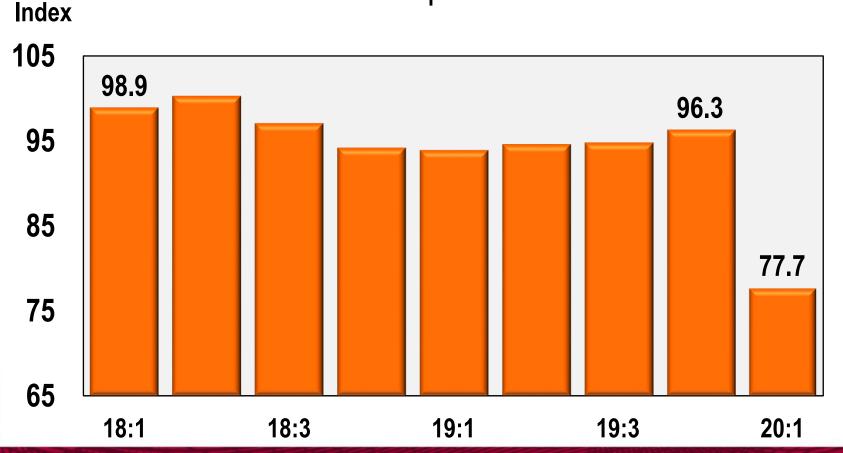
Assumptions

- Employment recovery continues in third and fourth quarters
- Recovery lags in Leisure & Hospitality
- Decrease in saving rate
- > Real GDP growth in third quarter



Orange County Consumer Sentiment

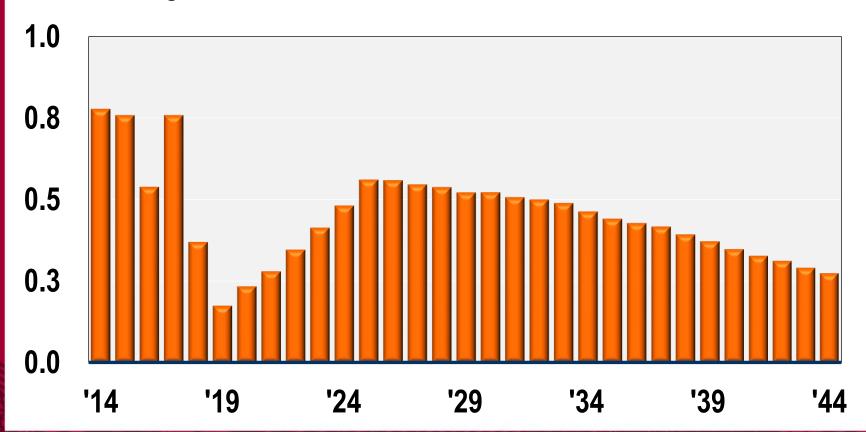
Composite





Total Population Orange County

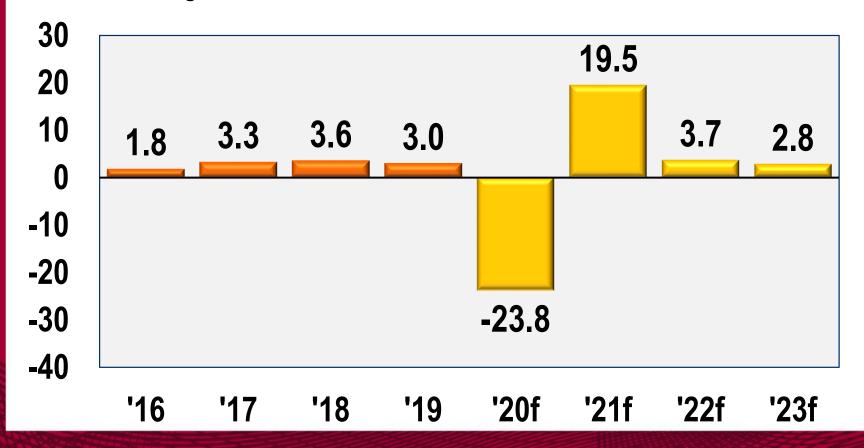
Yr/Yr % Change





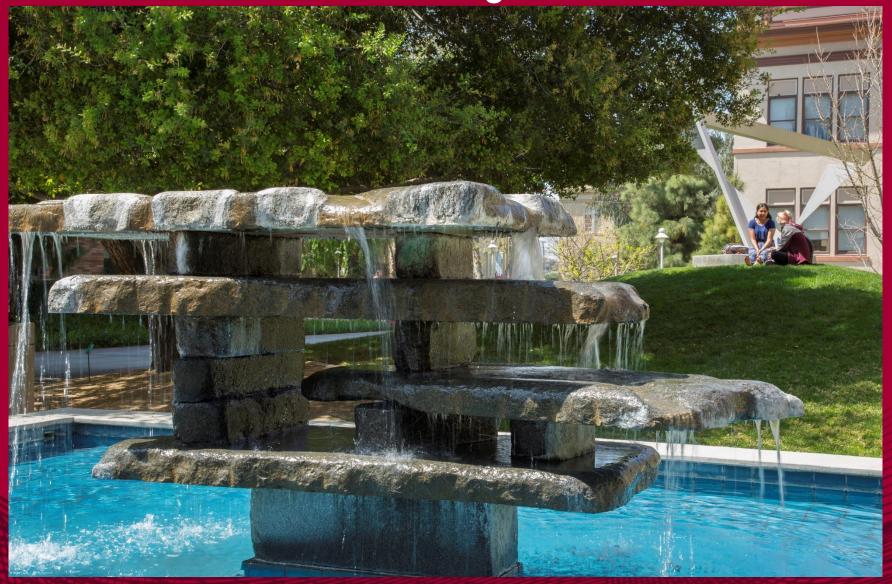
Taxable Sales Orange County

Annual % Change





Challenges





- Second wave of COVID-19
- ➤ COVID-19 vaccine and drugs
- Consumer sentiment and behavior
- > State and local government budgets



The Chairman of the Federal Reserve, Jerome Powell, said in a virtual news conference on June 10, 2020:

"We are strongly committed to using our tools to do whatever we can and for as long as it takes to provide some relief and stability."



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